

MEMBERSHIPS AND PRICING

Membership plans for 2008 are shown below. Peak season begins on May 24 and ends on Sept. 7. Memberships are for 12 calendar months (except for the Weekday-15 Plan) and include a one-day Connecticut Safe Boating Certificate course, Sea Tow protection and comprehensive on-water training with a licensed captain.

Captain's Choice Plan

10 peak-season uses. Designed for an individual or one family/couple.
Price: **\$4,995**

Admiral's Option Plan

15 peak-season uses. Designed for an individual or one family/couple.
Price: **\$5,995**

Shared Membership Plan

16 peak-season uses. Designed to be shared by two individuals or two family/couple units. The RBC Scheduling System treats this membership as a single entity.
Price: **\$7,495**

Nearly Limitless Membership Plan

150 boating days. Designed for an individual or one family/couple. This plan allows unlimited weekday uses and one use per weekend.
Price: **\$6,995**

Weekday-10 Membership Plan

10 peak-season weekday uses. Designed for an individual or one family/couple.
Price: **\$3,750**

Weekday-15 Membership Plan

15 peak-season weekday uses **over a 2-year membership period.** Designed for an individual or one family/couple.
Price: **\$5,950**

Weekday-Unlimited Membership Plan

Unlimited weekday uses. Designed for an individual or one family/couple. Training limited to one operator.
Price **\$4,995**

Weekday per-diem Membership Plan

Unlimited weekday uses charged at a per diem rate after membership fee, which includes one SBC course, a Sea Tow policy, and on-water training for one operator.

Membership fee: **\$995. Plus daily use charges:**

- Up to five-hours: **\$395 plus fuel.**
 - Five-to-Eight-hours: **\$495 plus fuel.**
 - Standby weekend/holiday use: **\$495 plus fuel up to 5 hours.**
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RESERVATIONS AND USES

Weekdays are Monday through Friday. *Weekday use* times are flexible and can usually be a full-day. On rare occasion, weekend hours of use will apply.

Weekends are Saturday, Sunday and Holidays. A *weekend use* comprises one morning or one afternoon five-hour outing. Weekend sessions can often be extended beyond five-hours when the schedule permits.

Free use is an outing that is not counted against the plan allotment. All Membership Plans (except the Weekday per-diem Plan) include free uses before and after peak season.

A Charged Use diminishes your plan use count and is any use during peak season for all plans except the Weekday per-diem plan, which incurs charges for any use. Uses remaining beyond the contract period do not carry over.

Standby Policy. All *weekday* plans allow Peak Season *weekend* use on a standby basis and incur an upgrade fee.

Reservations. Members may have two reservations within a floating two-week window, with one reservation per weekend. Members can request a second weekend use on standb

PAYMENT OPTIONS

RBC requires membership fees to be paid in full before boating begins on April 15th. MasterCard, VISA and American Express cards are accepted. Membership is limited to maintain optimum member/boat ratios. Because the weekend-use plans sold out for 2007, we suggest that you reserve a membership now with a 10% deposit, refundable through February 1.

Payment Option 1: Divide your balance into four equal monthly payments with the first installment due on January 15 and the final payment due on April 15th. With your authorization, RBC will charge these payments to your on-file charge card.

Payment Option 2: Simply pay the balance any time through April 15th. You may deduct one percent of the balance if it is paid by check.

Pricing Notes: Connecticut sales tax applies to all fees. Inquire about the \$100. membership credit offered for current holders of a Safe Boating Certificate.

OWNER COST COMPARISON

Fixed Annual Costs	Sole Ownership	Rex Boating Club Membership
Annual loan payment (240 Sundeck) ¹	8,520	0
Insurance	1,000	0
Spring make-ready service	1,500	0
Summer slip	3,710	0
Repairs, avg.	250	0
Washing/cleaning ²	750	0
Fall service	900.	0
Winter storage	1,400.	0
Depreciation	5,500	0
Boating Club membership	0	\$4,9953
Total Fixed Cost	\$23,530	\$4,995
Total 1-year cost	\$23,530	\$4,995³
Total 2-year cost	\$47,060	\$9,990
Total 3-year cost	\$70,590	\$14,985

Three-year RBC cost savings approximately \$55,605!

- 1) Monthly payment **on \$58,500 purchase price:** \$710.
Terms: 10 years @ 8%
- 2) 10 washes @ \$75 ea.
- 3) Based on Captain's Choice plan (Subject to CT sales tax)

When does it make more sense to own your own boat?

If you are experienced enough for safe night operation and plan to go out at night.

If you enjoy spending your free time working on the boat – washing, waxing etc.-as some of our owners do, if you need a boat to fish or hunt off-season, or if you need a boat for lobstering, shellfishing or professional fishing, sole-ownership is the way to go.