

# The Rex Boating Club

## Cruiser Program: The Alternative to Sport Yacht Ownership

Make this year your boating dreams come true! Call The Rex Boating Club today at 203-984-1278 or visit us online at [www.rexboatingclub.com](http://www.rexboatingclub.com)

Presenting the Rex Boating Club Cruiser Program! Featuring the versatile Sea Ray 300 Sundancer—a 33-foot length overall luxury model, part of the world's most popular line of sport cruisers—it is the perfect boat for those who want to enjoy all the beauty and pleasures of Long Island Sound without the responsibilities and expenses of ownership!

### Rex Boating Club: The Ownership Alternative

As with all Rex Boating Club ("RBC") programs, the Cruiser Program is designed to enable our members to experience all the fun of boating while we handle all the maintenance, cleaning, storage, insurance and other obligations of ownership. That means more time for you to enjoy boating, absent the hassles or recurring expenses associated with ownership!

### "Spring-Line" Savings Plan — Pre-pay and Save Big!

Available only thru May 31, this limited-time sale enables you to save money and get more uses by pre-paying for your boating. Buy \$2,200 to \$4,750 of use, receive 10% OFF. Buy \$5,000 to \$9,500 of use, receive 15% OFF. Buy \$10,000 or more of use, receive 20% OFF.

Seasonal Period	\$2,000 Pre-pay	\$4,000 Pre-pay	\$6,000 Pre-pay	\$8,000 Pre-pay	\$10,000 pre-pay
<b>Peak (June 25 - Sept 5)</b>					
Weekdays	3 Uses	6 Uses	8 Uses	11 Uses	14 uses
Weekends	2 Uses	4 Uses	6 Uses	8 Uses	10 uses
<b>"Shoulder" (May 28 - June 24 and Sept 6-25)</b>					
Weekdays	4 Uses	8 Uses	12 Uses	16 Uses	20 uses
Weekends	3 Uses	6 Uses	9 Uses	13 Uses	16 uses
<b>Off-Peak (April 15 - May 27 and Sept 26-Oct 15)</b>					
Weekdays	5 Uses	12 Uses	18 Uses	25 Uses	30 uses
Weekends	4 Uses	9 Uses	14 Uses	20 Uses	25 uses

Note: The above are examples of approximate "Cruiser Plan" uses via the "Spring-Line Savings Plan" using the "Per Diem" rates shown below before consecutive and multi-day discounts are applied.

### Per-Diem Plan

		<b>Save more and boat more!</b>	
Seasonal Period	Day Rate	Consecutive-Day Discount	Multi-Day Discount
<b>Peak (June 25 - Sept 5)</b>			
Weekdays	\$850 per day	10% OFF Use Total	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days
Weekends	\$1,195 per day	10% OFF Selected Plan	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days
<b>"Shoulder" (May 28 - June 24, and Sept 6-25)</b>			
Weekdays	\$595 per day	10% OFF Selected Plan	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days
Weekends	\$750 per day	10% OFF Selected Plan	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days
<b>Off-Peak (April 15 - May 27 and Sept 26-Oct 15)</b>			
Weekdays	\$395 per day	10% OFF Selected Plan	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days
Weekends	\$495 per day	10% OFF Selected Plan	15% OFF Selected Plan for 4-9 days and 20% OFF for 10+ days

## Flexibility to Meet your Boating Requirements...

The Rex Boating Club makes a boating lifestyle easy! We have created different Cruiser Program plans to meet the requirements of our boating friends. Which ever one you select, all you have to do is arrive at the RBC Dock ready for a day or extended adventure on the water!

Once scheduled, the Sundancer-300 "belongs" to the scheduling member for duration of each scheduled use period. RBC members who book a multi-day 300 Sundancer use may elect to take a series of day trips returning to Rex in the evenings, or venture to other Long Island Sound and Hudson River ports for several days at a time. Whether a member returns to Rex or travels to other destinations, the member can always overnight on the boat. In short, once a member schedules the boat, he/she uses it as if they owned it, going and coming as their training, whims (and good weather sense) dictate.

## The Rex Boating Club Cruiser Program: We make it Easy to Enjoy Boating!

The Rex Boating Club (or "RBC") is a membership-only boating club providing the latest Sea Ray and Boston Whaler boats for its members' use so they can experience quality, safe, family fun while creating a lifetime of memories on Long Island Sound. With a growing fleet of boats, the Rex Boating Club introduces unprecedented value to the pleasures of boating at a fraction of the cost of ownership.

The Rex Boating Club's 300 Sundancer is designed and equipped for overnight, weekend, or even week-long family cruising. Twin-engine Mercruiser-powered, with a galley, two TVs and a complete array of electronic navigation gear, the vessel is ideal for comfortable, elegant day and extended excursions.



## It's Time to Get into the Captain's Seat!

The Rex Boating Club makes a boating lifestyle so easy and affordable. Once you select the plan that fits your needs, all you have to do is simply schedule your boating outings through RBC's scheduling system, and then arrive at the RBC Dock ready for a day or extended excursion on the beautiful waters of Long Island Sound!

When you join RBC's Cruiser Program, your membership includes a full boat orientation and on-water training to give you the necessary skills and confidence to go "cruising". For existing RBC customers, membership is \$495, for prospective members with ample boating experience, \$750<sup>1</sup>.

## Check Out Our Limited-Time Specials!

- The "Sundancer Suite", an intro to our Cruiser program: This special program is designed for new RBC members with current boating proficiency and features a Saturday and Sunday peak-season weekend aboard the 300. For \$2,495, this plan includes a 5 hour private session with a US Coast Guard licensed captain and Sea Tow coverage. Custom packages gladly quoted to your specific requirements.
- Become a RBC Cruiser Program member before May 31 and as a FREE added value, your membership also includes Weekday Per Diem membership for the RBC day boats!
- FREE Fuel! Purchase \$2000 to \$4750 of boat use and get a \$100 free fuel; purchase \$5000 to \$9500 and get a \$250 free fuel; purchase \$10,000 and up and select from one free 240 Sundeck boat weekday or off-peak weekend use OR receive a \$400 fuel credit.



For less experienced boaters, initial cost will depend on boating experience to determine expected training needed. Other Terms and Conditions: No refunds or carryover uses to next season. In the event of inclement weather, member may schedule uses later in same season. Spring Line plan must be paid in full by May 31, to receive plan discount. The RBC Cruiser Program annual membership fee is additional and can be deducted from Spring Line Savings plan payment. A Cruiser Program member purchasing use time via the Spring Line Savings Plan may book their 300DA use in advance and also is eligible for the consecutive and multi-day discounts, or member may elect to reserve next summer's use anytime with a 50% non-refundable deposit and receive additional consecutive or multi-day discounts. Fuel and 6% Ct sales tax additional to all membership plans. Save an additional 2% when you pay in full by check. The RBC Cruiser program annual renewal is \$495 and credited in full towards 2nd use day of the season if 300DA proficiency has been maintained. 300DA Proficiency is defined as 3 or more days use in previous season. If used less, the annual fee will instead cover cost of mandatory on-water refresher session with a RBC training captain and no credit will apply to 2nd use.

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# Cruiser Programs FAQs

RBC's captains will work with each member to determine the required training to help them step in to the cruising world quickly and confidently.

## “Do I need experience for the Cruiser Program?”

Cruising requires an active interest in, and hands-on capability for seamanship, navigation, weather conditions, marine electronics, understanding the boat and its many features, as well as the “Rules of the Road”. Acquiring this knowledge and associated skills are just some of the engaging, enjoyable, and rewarding pleasures of big boat cruising. RBC has developed dock-side and on-water training programs for current and new members who want to “stepup” to the 300 Sundancer tailored to your boating experience. Your Cruiser Program membership package includes the first four hours of captain’s time for basic orientation aboard the 300 Sundancer.

## Do I need a license?

Connecticut State law requires that you have a valid Connecticut Safe Boating Certificate (SBC). The Rex Boating Club offers state-approved boating safety classes for all members to obtain their lifetime SBC.

## Do I need special gear or equipment?

No, since each boat is equipped with GPS, a depth finder, a ship-to-shore radio, and all safety and convenience equipment required by State and Federal laws. Both Rex Marine Stores offer optional convenience items.

## Is insurance coverage included?

Yes. Our policy is through a major international insurer and covers both the value of the boat, less the \$4,000 deductible, and also provides members with limited liability coverage. For the period you have the boat, as the captain, you are responsible for damage to the boat or its systems resulting from negligence or misuse. A copy of our insurance policy is available for your review.



## Are there additional costs or fees?

You only pay for the fuel you use! The boat will depart with a full fuel tank, and unless refueled by member, RBC will refill the fuel tanks and process payment using member charge card info on-file. Boat instrumentation is used to determine fuel usage, saving you a visit to the fuel dock!

## How far can I go?

All of Long Island Sound, Newport, Montauk, Sag Harbor, Essex, and Block Island are part of your cruising area—and with some experience you will be able to cruise as far east as Cape Cod, Martha’s Vineyard, and Nantucket! For those seeking a historic river excursion full of breath-taking views, members can cruise the Hudson River as far as Albany, passing the unforgettable landmarks of New York City, West Point and the Catskills area.

## Can I sleep on board during overnights? How many people can comfortably stay on board?

Yes. The 300 Sundancer boasts dockside airconditioning, a full galley, two Flat screen LCD TVs with DVD players, deluxe stereo/CD entertainment system, and a roomy bathroom to enjoy a hot shower. Truly a “home away from home”, the boat can comfortably sleep 4 adults or two adults plus 3 smaller children.

## Who cleans the boat before and after use?

Members do the boating, and RBC staffers do the rest—cleaning, empty the waste holding tank prior to each use period, preventative maintenance and repairs, seasonal decommissioning and commissioning, winter storage, waxing and painting (etc). The member is only required only to keep boat reasonably clean inside and outside while it is in his/her care.

## What if my plans change?

Can I sell or ‘swap’ my pre-paid uses?

Yes. Cruiser Program (“CP”) members are free to sell or swap days with other CP members. Members should consult an RBC manager if there are any policy questions, and record resulting schedule changes on the Club’s online scheduling system. Because CP-level members in many cases will want to take the boat away from Norwalk for various lengths of time, most plan members will select their use blocks or use days well in advance of the season just as they would for a vacation home lease. And, like a time-share arrangement, CP members are entitled to “trade” or “sell” their scheduled blocks or days with other CP members.